



**A Leader in**

**Technology Convergence**

**Since 1988**



----- **IT Infrastructure**

**A/V Solutions** -----

**Security Solutions** -----

**[www.aplustechnology.com](http://www.aplustechnology.com)**



A+ Technology & Security Solutions is always updating the products we offer to keep current with evolving technologies, while providing you with solutions that deliver value and exceptional performance well into the future.

## Security Solutions

Access Control  
 Command & Fusion Centers  
 Emergency Communication Systems  
 IP Cameras  
 Intercoms  
 License Plate Recognition (LPR)  
 Lighting with Active Deterrent  
 Panic Buttons  
 Security Audits  
 Video Analytics  
 Video Surveillance  
 Visitor Management





## **IT Infrastructure**

Network Design  
Servers  
Desktops  
Laptops  
Structured Cabling & Fiber  
Wireless Technology Solutions  
LED Lighting



## **A/V Solutions**

Interactive Podiums  
Interactive Whiteboards  
Public Address Systems  
Telepresence Robots  
Touchscreen Video Displays  
Video Distribution





## Convergence Experts

A+ Technology & Security Solutions is the “convergence” expert for customers seeking innovative technology that leverages the power of the network. This includes a range of powerful, integrated Security, IT Infrastructure and Audio/Video solutions.

From our founding in 1988, we've been delivering best-in-class solutions to customers across a range of industries, including K-12, Higher Education, Government & Municipalities, Transportation, Commercial & Industrial and Healthcare. We invite you to visit us in Bay Shore, New York, to tour our 18,000 square foot Headquarters. There, you can see and experience many of the technologies we put to work for you.

## We Deliver Value

With roots in IT, where system failure is never an option, we understand better than anyone how to identify products that deliver long-term reliability and performance, but always with a sensitivity to price. The components that comprise our systems are chosen for their overall value, so that when you calculate the true *total cost of ownership*, our solutions are the most cost-effective you'll find, second-to-none.

## Red Carpet Support

At A+, we understand that selecting the right System Integrator isn't just choosing who to buy from...it's about choosing the right long-term partner. Our relationship may begin with a sale, but our commitment to total customer satisfaction is most evident in the way we deliver world-class service and maintenance. Call our dedicated support line weekdays between 7:30 am and 5:00 pm, and you'll be speaking immediately with a highly trained support representative. Or, log an online support request and you'll hear back from us within 30 minutes. We promise!

Our network-centric solutions allow us, in many cases, to diagnose and fix your problem remotely on the spot. Or, if a next-day service call is necessary, we'll have your mission critical system up and running – even if it requires the use of loaner equipment. Throughout the process, we'll be in constant communication, making sure that your needs and expectations are not just met, but exceeded.







## VERTICAL MARKETS WE SERVE

### Cross-Industry Expertise

A+ Technology & Security Solutions takes pride in sharing our experience, expertise and unique approach with customers representing a wide range of industries. We understand the challenges specific to each, and tailor our solutions to meet your performance requirements, timelines and budgets.

*"The system **A+** designed for our airport has provided us with the ability to access video at our computers, making us more efficient and letting us monitor activity for security and law enforcement purposes at the touch of a button."*



*"The integrated technology of **A+** brings efficiency to my classroom. From my **Intelligent Laptop Cart** I can present lessons on the whiteboard and send tests to my students laptops which are returned to me remotely. I can even monitor student activity and lock their laptops when the test is over."*



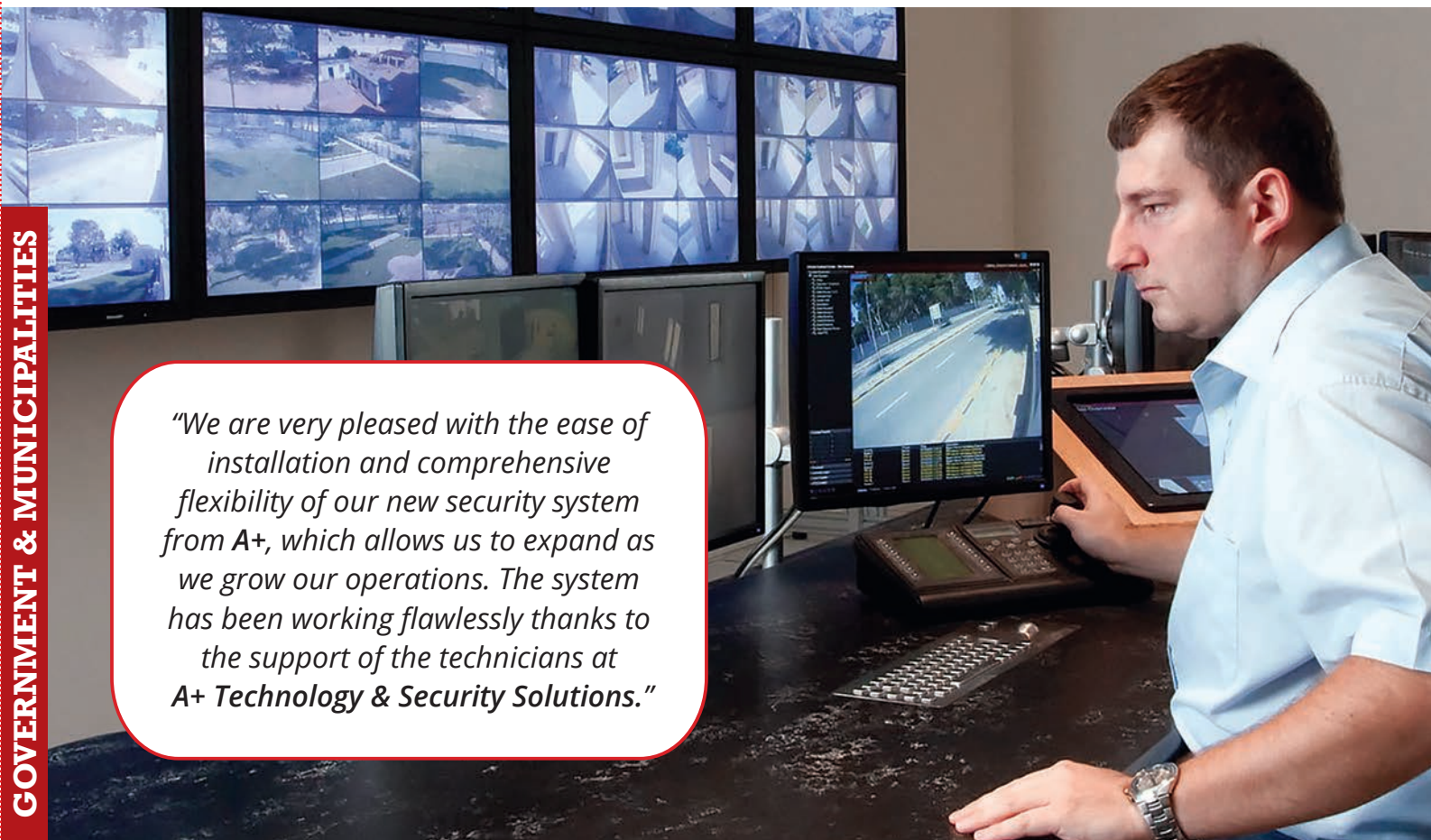
## HEALTHCARE



## COMMERCIAL & INDUSTRIAL



## GOVERNMENT & MUNICIPALITIES



*"We are very pleased with the ease of installation and comprehensive flexibility of our new security system from A+, which allows us to expand as we grow our operations. The system has been working flawlessly thanks to the support of the technicians at A+ Technology & Security Solutions."*





## **No Time to Visit Our Facility? Schedule a *Virtual* Tour Via Telepresence Robot Instead!!**

A+ Technology & Security Solutions invites you to take a tour of our facility and experience all that we do...from the comfort of your home or office!

We get it. Spending a chunk of your day traveling to and from a meeting is sometimes out of the question for a busy professional like you. That's why we offer the unique option to visit us via telepresence robot, that you can control from any PC using a keyboard or mouse, web cam and microphone. We guarantee, your virtual visit will be so similar to a "real" visit, the only thing you'll miss is the traffic.

Call A+ at 631.969.2600 to schedule your virtual tour, or visit [aplustechnology.com/robot](http://aplustechnology.com/robot) to see a short video and learn more.



WE MAKE IT  
*easy*  
TO PURCHASE

If you're a customer in the public sector, **A+ Technology & Security Solutions** understands the importance of easy procurement. We hold contracts with a number of purchasing and procurement programs, providing you with guaranteed competitive pricing for each project. Contracts include:

**NEW YORK STATE OGS**

The majority of our solutions are included on the **New York State OGS** contract. In addition, we are authorized resellers on the OGS contracts held by other leading manufacturers.

**PEPPM AUTHORIZED RESELLER**

The **PEPPM Technology Bidding and Purchasing Program** is available to schools, libraries, government and other eligible public agencies. We participate in both the Pennsylvania and California programs, which are accepted as purchasing resources by almost every state in the country.

**AND MORE!**

We are always seeking to participate in new programs to make procurement as easy as possible for our customers. Ask your A+ Sales Representative about other contracts that may be available to you.



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